

## 1976 Index By Subject

### **Board of Directors**

*Building Teamwork Within Your Board* — Gordon L. Lippitt, Summer, p. 40

*Insurance Against The Risks of Management Decision (DOL)* — Charles A. Robinson Jr., Fall, p. 2  
*Search For a New General Manager* — Glenn W. Olson, Spring, p. 37

### **Communications**

*Breadth and Depth of Member Concerns* — Roy Musick, Summer, p. 10

*Employee Communications — Neglected Need* — Richard W. Darrow, Fall, p. 8

*Viewpoint: Communicating In a Time of Mistrust* — Allyn Walters, Spring, p. 44

### **Compensation**

*Do We Need To Continue This 'Upward Wage Ratcheting?'* — Richard C. Ritscher, Fall, p. 18

*Merit Increase Systems: Will the Real Problems Please Stand Up* — Wahne Clark, Summer, p. 27

*New Approaches To Employee Compensation* — John Myhre, Spring, p. 30

### **Economy**

*The Outlook For Prices* — Joel Popkin, Spring, p. 46

*An Overview of Our Economy* — Robert R. Nathan, Winter, p. 29

### **Electric Rates**

*The Consumer's Response* — Glenn O. Lovig, Winter, p. 25

*Equity Among Classes of Consumers* — James W. Goodwin, Summer, p. 15

*Lifeline Rates: Rural Electric Considerations* — Donald E. Smith, Spring, p. 21

*Lifeline Rates: Will They Do The Job?* — Joe D. Pace, Spring, p. 14  
*What Shall We Do About Rates?* — Allyn Walters, Fall, p. 22

### **Financing**

*Why Do We Borrow?* — Unknown, Fall, p. 47

### **Fuel Supply**

*Joint Action Program Can Assure Fuel Supply For Electric Utilities* — Gary Tabak, Fall, p. 29

### **General**

*Working Smarter Not Harder* — Floyd Meck, Winter, p. 11

### **Humor**

*Do You Need Instant Expertise?* — Clyde E. Aultz, Spring, p. 23  
*Letter To The Editor* — Web Allison, Spring, p. 29; Summer, p. 25; Fall, p. 24; Winter, p. 24  
*Where Did The Spirit Go?* — Unknown, Spring, p. 5

### **International Program**

*A Viewpoint of the Overseas Program* — Charles L. Overman, Spring, p. 25

### **Labor**

*Affirmative Action To Hire The*

*Handicapped* — Frank R. Lushe, Fall, p. 40

*Age Discrimination — Job Barrier for Older Workers* — Frank R. Lushe, Winter, p. 36

*FLSA: Status of Programmers* — Frank R. Lushe, Summer, p. 33

*Optional HMO Coverage* — Frank R. Lushe, Spring, p. 34

#### Management — General

*Are There Principles of Organization?* Clyde E. Aultz, Fall, p. 15

*Don't Do It — Delegate It!* — Bernard B. Beegle, Winter, p. 32

*Good Guys Make Bum Bosses* — David C. McClelland & David R. Burnham, Fall, p. 33

*The Manager and the Board* — Floyd Jones, Fall, p. 26

*My Philosophy of Cooperative Management* — Murray D. Lincoln, Spring, p. 2

*The Rotten Apple Syndrome... And How To Stem It* — Towers, Perrin, Forster, and Crosby, Fall, p. 36

*Setting Co-op Goals For the 1980s* — Jean Cowden, Winter, p. 9

*Spur People to Make Your Goals Their Goals* — Robert E. Levinson, Winter, p. 14

*A 'Systems' Approach To Managing Objectives* — Walter P. Mahler, Fall, p. 12

*A Time for Decisionmaking* — David A. Hamil, Spring, p. 6

*What Can Regulated Agencies Do To Facilitate Better Performance by Regulated Industry* — Hamilton R. James, Summer, p. 2

#### Management — Materials

*Forecasting Material Usage and Prices* — Solon A. Bennett, Spring, p. 40

*Purchasing Methods* — Solon A. Bennett, Fall, p. 44

*Purchasing Standards and Specifications* — Solon A. Bennett, Summer, p. 44

*Securing the Best Price* — Solon A. Bennett, Winter, p. 40

#### Management — Personnel

*Are We Doing The Best We Can In Employment?* — Clyde E. Aultz, Winter, p. 2

*Concerns in Recruiting* — Elaine Casey, Summer, p. 27

*Management — Psychology Expecting Conflict* — James H. Morrison, Summer, p. 8

*Manipulating the Manipulators* — Joan Gilbert, Spring, p. 9

#### Medical

*Optional HMO Coverage* — Frank R. Lushe, Spring, p. 34

STATEMENT OF OWNERSHIP, MANAGEMENT AND CIRCULATION	
1. NAME AND ADDRESS OF PUBLISHER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
2. NAME AND ADDRESS OF EDITOR	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
3. NAME AND ADDRESS OF BUSINESS MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
4. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
5. NAME AND ADDRESS OF ADVERTISING MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
6. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
7. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
8. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
9. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
10. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
11. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
12. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
13. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
14. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
15. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
16. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
17. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
18. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
19. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	
20. NAME AND ADDRESS OF CIRCULATION MANAGER	
2000 Florida Avenue, N.W., Washington, D.C. 20039	

## 1976 Index By Author

### **Allison, Web**

Letter to the Editor - Spring, p. 29; Summer, p. 25; Fall, p. 24; Winter p. 24

### **Aultz, Clyde E.**

*Do You Need Instant Expertise?* - Spring, p. 23

*Are There Principles of Organization?* - Fall, p. 15

*Are We Doing The Best We Can In Employment and Placement?* - Winter, p. 2

### **Beegle, Bernard B.**

*Don't Do It - Delegate It!* - Winter, p. 32

### **Bennett, Solon A., C.P.M.**

*Forecasting Material Usage and Prices* - Spring, p. 40

*Purchase Standards and Specifications* - Summer, p. 44

*Purchasing Methods* - Fall, p. 44

*Securing The Best Price* - Winter, p. 40

### **Burnham, David H.**

and McClelland, David C.

*Good Guys Make Bum Bosses* - Fall, p. 33

### **Casey, Elaine**

*Concerns in Recruiting* - Summer, p. 27

### **Clark, Wahnne**

*Merit Increase Systems: Will the*

*Real Problems Please Stand Up* - Summer, p. 21

### **Cowden, Jean**

*Setting Co-op Goals For The 1980s* - Winter, p. 9

### **Darrow, Richard W.**

*Employee Communications - Neglected Need* - Fall, p. 8

### **Gilbert, Joan**

*Manipulating the Manipulators* - Spring, p. 9

### **Goodwin, James**

*Equity Among Classes of Consumers* - Summer, p. 15

### **Hamil, David A.**

*A Time For Decisionmaking* - Spring, p. 6

### **James, Hamilton R.**

*What Can Regulated Agencies Do To Facilitate Better Performance By Regulated Industry* - Summer, p. 2

### **Jones, Floyd**

*The Manager and The Board* - Fall, p. 26

### **Levinson, Robert E.**

*Spur People To Make Your Goals Their Goals* - Winter, p. 14

### **Lincoln, Murray D.**

*My Philosophy of Cooperative Management* - Spring, p. 2

- Lippitt, Gordon L.**  
*Building Teamwork Within Your Board* — Summer, p. 40
- Logiv, Glenn O.**  
*The Consumer's Response* — Winter, p. 25
- Lushe, Frank R.**  
*Optional HMO Coverage* — Spring, p. 34  
*FLSA: Status of Programmers* — Summer, p. 33  
*Affirmative Action To Hire The Handicapped* — Fall, p. 40  
*Age Discrimination: Job Barrier for Older Workers* — Winter, p. 36
- Mahler, Walter P.**  
*A 'Systems' Approach to Managing Objectives* — Fall, p. 12
- McClelland, David C. and Burnham, David H.**  
*Good Guys Make Bum Bosses* — Fall, p. 33
- Meck, Floyd**  
*Working Smarter Not Harder* — Winter, p. 11
- Morrison, James H.**  
*Expecting Conflict* — Summer, p. 8
- Musick, Roy**  
*Breadth and Depth of Member Concerns* — Summer, p. 10
- Myhre, John**  
*New Approaches To Employee Compensation* — Spring, p. 30
- Nathan, Robert R.**  
*An Overview of Our Economy* — Winter, p. 29
- Olson, Glenn W.**  
*Search For a New General Manager* — Spring, p. 37
- Overman, Charles L.**  
*A Viewpoint of the Overseas Program* — Spring, p. 25
- Pace, Joe D.**  
*Lifeline Rates: Will They Do the Job* — Spring, p. 14
- Popkin, Joel**  
*The Outlook for Prices* — Spring, p. 46
- Ritscher, Richard C.**  
*Do We Need To Continue This 'Upward Wage Ratcheting?'* — Fall, p. 18
- Smith, Donald E.**  
*Lifeline Rates: Rural Electric Considerations* — Spring, p. 21
- Tabak, Gary**  
*Joint Action Program Can Assure Fuel Supply for Electric Utilities* — Fall, p. 29
- Towers, Perrin, Forster & Crosby**  
*The Rotten Apple Syndrome... And How To Stem It* — Fall, p. 37
- Unknown**  
*Where Did The Spirit Go?* — Spring, p. 5  
*Why Do We Borrow?* — Fall, p. 47
- Walters, Allyn**  
*Viewpoint: Communicating In a Time of Mistrust* — Spring, p. 44  
*What Shall We Do About Rates?* — Fall, p. 22

Trouble is only opportunity in work clothes.

